



# Strategies for Effective Fluid and Waste Management

*Adam Bates*

*Product Manager, Vermeer Corporation*



Water used for drilling fluids and hydro-excavation is key for effective utility installation, but proper disposal can add significant operational costs and logistical challenges for contractors. The right equipment and a good plan are key. This presentation will discuss what to consider when planning the next job's disposal. It will highlight one industry solution that helps contractors control the cost, time and complexity of drilling fluid and hydro-excavation waste management, and illustrates why it's a good option for a variety of utility installation situations.



# Agenda

- Why are fluids important to utility installation?
- So what's the problem with fluids management?
- How are contractors dealing with it today?
- How does solidification compare to separation?
- How does solidification work?
- How is Super Absorbent Powder (SAP) mixed?
- How is the solidification mixer loaded?
- How much SAP does the process require?
- How do solidification costs compare to “pump-and-dump” costs?
- Where is this solution needed?
- Once the mud is solidified, what are some options for it?
- Close

# Why are fluids important to utility installation?

- Drilling
  - Cool drill head
  - Carry cuttings
  - Support the bore hole



# Why are fluids important to utility installation?

- Hydro excavation
  - Non-destructive digging
  - Efficient excavation





# So what's the problem with fluids management?

- “Pump-and-dump” has been the go-to strategy for fluid management in the utility installation market for years
  - Eroding margins
    - Drills waiting on vacs
    - Disposal costs
    - Transport costs
  - Drilling fluid practices
    - Operators use less bentonite and water volume than recommended



# How are contractors dealing with it today?

- Large truck vacs
  - Expensive
  - Overweight
  - Traffic congestion
- Reclaimers
  - Setup
  - Mud weight





# How does solidification compare to separation?

## **Solidification**

- To make solid; change from a liquid or gas to a solid form

## **Separation**

- An act or instance of separating; something that separates or divides

## **Criteria for technology selection**

- Particle size range: <1 micron to 4" (10.2 cm)
- Solids content range: 0% to 100%
- Solids pass paint filter test



# How does solidification compare to separation?

## Separation limitations

- Paint filter test
- Water reuse application
- Solids concentration
- Particle size range
- Unloading vacs
- Material larger than 0.75" (1.9 cm)

## Separation particle size range

- Shale shaker
  - 60 micron to 0.75" (1.9 cm)
- Hydrocyclone
  - 30 micron to 200 micron
- Centrifuge
  - 7 micron to 74 micron
- Centrifuge with dosing
  - 1 micron to 7 micron

# How does solidification work?

## Super Absorbent Powder (SAP)

- **Absorption** – happens as the SAP draws the liquids into it
- **Adsorption** – happens as the water molecules adhere to the SAP and sodium bentonite
- **Ion exchange** – happens as the sodium bentonite ions exchange with liquids and solids to bind them together



**Piled 15 minutes after solidification**



**Thin layer after two weeks outside**



# How is SAP mixed?







# How is the solidification mixer loaded?



- Dose determined by mud weight but fluctuates by soil type

[illegible]



# How do solidification costs compare to “pump-and-dump” costs?

- If five 800 gal (3028 L) vacs two-thirds full of heavy hydro-excavation material costs \$400 to dump and you will spend two hours in traffic
  - Total cost - \$3,500  $((5 \times \$400/vac) - (5 \text{ vacs} \times 2 \text{ hrs} \times \$150/hr))$
- If material from the same vacs costs \$91 to solidify, \$747 to dispose of at an approved landfill and \$200 transport
  - Total cost - \$1,402  $((5 \times \$91) + \$747 + \$200)$
- \$2,098 saved per day x 200 working days per year
  - \$419,600 total annual savings



# Once the mud is solidified, what are some options for it?

- Land application
- Landfill
- Compost facility

## **Criteria for disposal as a solid**

- Paint filter test compliance
- Stackable





# Where is this solution needed?

- Where utility installations are performed
- Where disposal costs are high
- Where disposal locations are few and far between
- Where traffic can get congested



# Close

Solidification is a practical way to help contractors control the cost, time and complexity of drilling fluid and hydro-excavation waste management.

**Vermeer**



EQUIPPED TO  
**DO MORE.**

Adam Bates

[abates@vermeer.com](mailto:abates@vermeer.com)

+1-641-629-1178

**Vermeer®**



**EQUIPPED TO  
DO MORE.®**

Vermeer Corporation reserves the right to make changes in product engineering, design and specifications; add improvements; or discontinue manufacturing or distribution at any time without notice or obligation. Equipment shown are for illustrative purposes only and may display optional accessories or components specific to their global region. Please contact your local Vermeer dealer for more information on machine specifications. Vermeer, the Vermeer logo and Equipped to Do More are trademarks of Vermeer Manufacturing Company in the U.S. and/or other countries. © 2018 Vermeer Corporation. All Rights Reserved.